

# COASTAL

**INSURANCE BROKERS**

AN ISO 9001 - 2008 CERTIFIED COMPANY  
IRDA License No DB.35106-General and Life valid till 04.01.25



# OUR EXPERIENCED TEAM OF LEADERS

**Usha Jain**  
Executive Vice President



Ms. Usha Jain is the Senior Vice President of Coastal Insurance Brokers Private Limited. She has dedicated almost 40 years of her career into the insurance industry, in various leadership capacities, that revolved around genres of Fire, Engineering, Marine, Aviation, GPA, Bloodstock, Motor, and Group Mediclaim.

At Coastal, her responsibilities are to create, mentor, and lead senior business team from top management positions.

**Pinaki Sen**  
Sr. Vice President



Mr. Pinaki Sen is the Senior Vice President of Coastal Insurance Brokers Private Limited, He has a rich industry exposure of more than 34 years in his career into Insurance Industry.

In his guided leadership, we ventured into Fire, Marine Engineering & Miscellaneous Insurance. His key responsibility in Coastal is to act as a mentor and lead the team.

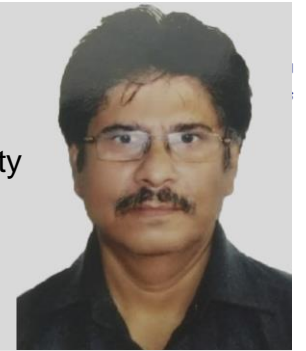
**Amit Agarwal**  
Managing Director



Mr. Amit Agarwal is the Promoter and Managing Director of Coastal Insurance Brokers Private Limited. He has the vision of making Coastal a highly acclaimed Insurance Broking company.

Mr. Agarwal brings a sharp business acumen, reach, understanding of the economics and financial environment to this organization. Therefore, synergizing the aspirations of all stakeholders.

**Amit K. Chakraborty**  
COO



Mr. Amit Kumar Chakraborty is the Chief Operating Officer of Coastal Insurance Brokers Private Limited. He has a rich industry experience of over 35 years. As the COO of Coastal, he brings to the table, effectual operational insights and agile strategy for the company to function seamlessly.

As a FIII, a FCMA and LLB by qualification, Mr. Chakraborty has fine knowledge and expertise in Accounts and Law that adds an edge to our business.

**Ankur Tiwari**  
Executive Vice President



Mr Ankur Tiwari, a dynamic leader with 18+ years of experience in channel sales working with some of the leading insurers of India. He has built up his career working in various roles and responsibilities which includes handling sensitive relationship such as Axis, HDFC & PNB Bank under Banca channel of Bajaj Allianz and IFFCO TOKIO to Corporate sales & broking channel in HDFC Ergo, Royal Sundaram & Magma HDI. Mr Ankur, is MBA in finance, Certified Financial Equity Advisor (NCFM) & Licentiate in Insurance. He is a specialist in Channel sales and has rich experience in business expansion and setting up new profit centres for this organisation

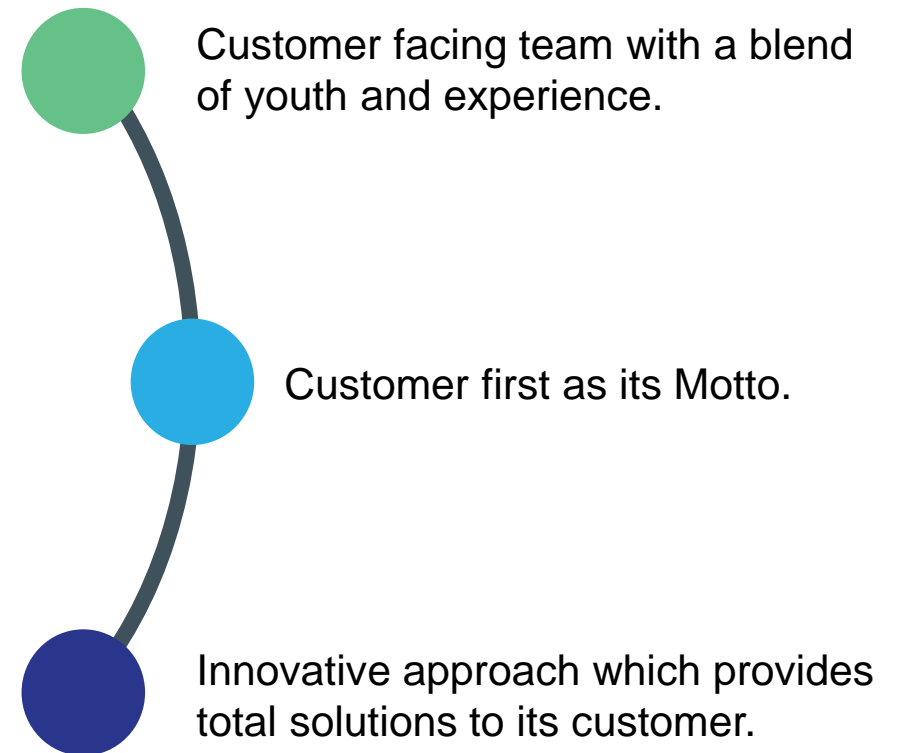
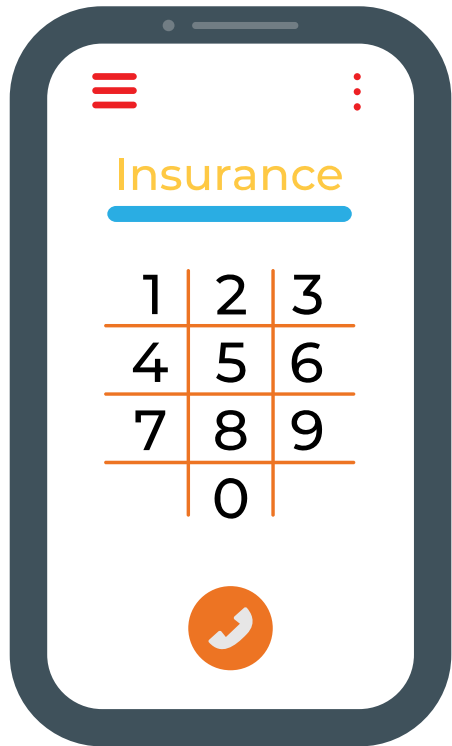
**Virendra Singh Tolia**  
Vice President



Mr. Virendra Singh Tolia is the Vice President of Coastal Insurance Private Limited. He has more than 26 years of rich experience in the New India Assurance Company Limited.

With FIII and Diploma in Civil Engineering, it becomes a lethal techno-commercial combination for Mr. Tolia to head the Claims Department of Coastal.

# Benefit to Customer

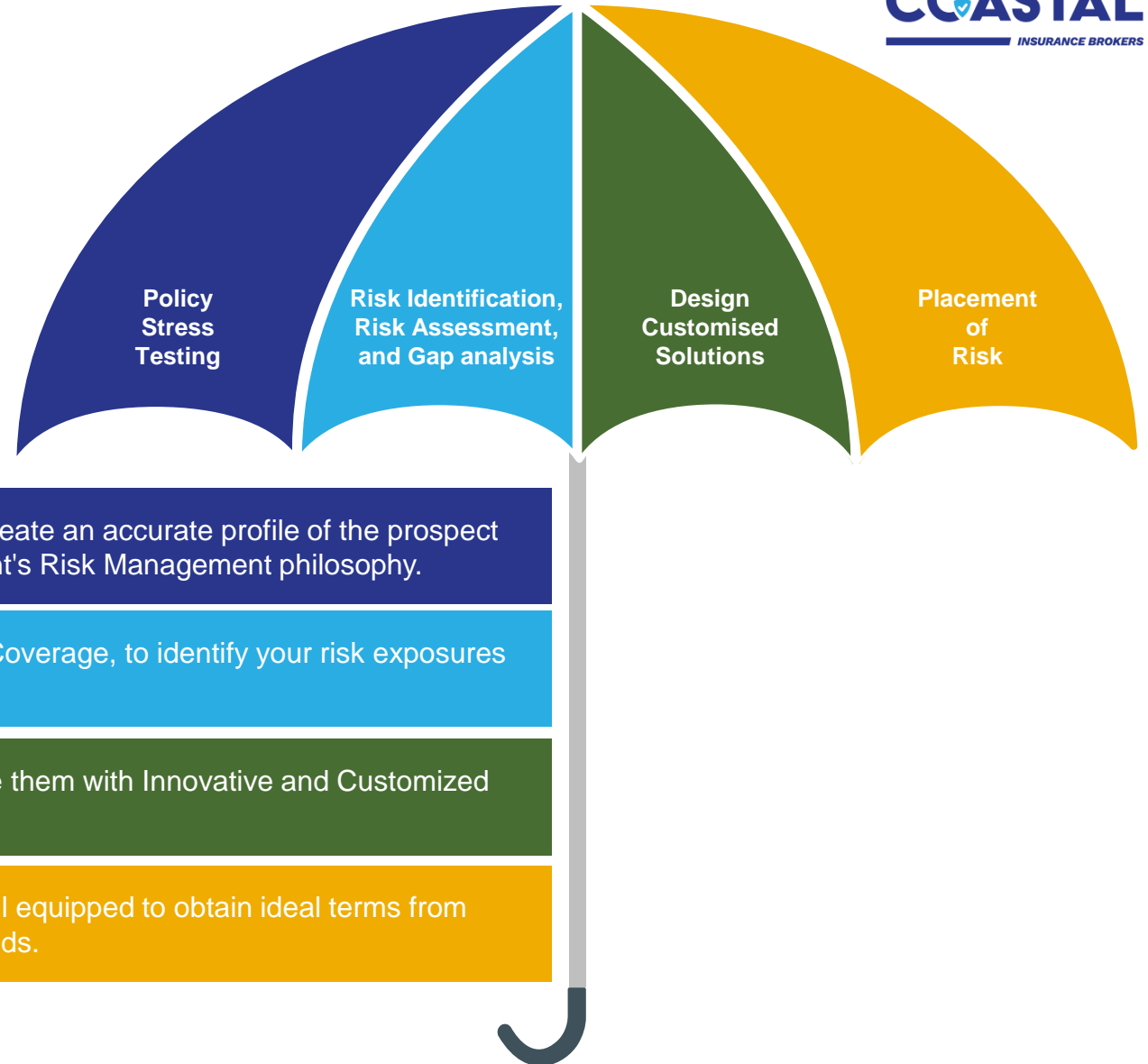


# Our Products

In house experience across product lines serving customer needs



# Risk Management



Our team of experts conduct a comprehensive Risk Assessment review to create an accurate profile of the prospect and provide advice on risk retention and transfer solutions based on the client's Risk Management philosophy.

We investigate Loss Scenarios, including Mitigation Options and Insurance Coverage, to identify your risk exposures and help you craft suitable policy options.

Our priority is to understand your business, listen to your problems and solve them with Innovative and Customized Insurance Programmes, because every customer is unique.

Based on our wide network, relationship and industry experience, we are well equipped to obtain ideal terms from domestic, as well as international markets, to suit your risk management needs.

# Risk management

✓ The core function of Insurance is to ensure that the unforeseen losses to which a business is exposed to is identified, quantified, and the risk transfer decision is enabled at a Competitive Price.

- ✓ We have a robust Risk Management policy in place that encompasses:
1. **Your organizational goals.**
  2. **Involving your business stakeholders.**
  3. **Ensuring risks are identified early.**
  4. **Creating a cyclical risk review.**
  5. **Striving for continuous improvement.**



# Claim management



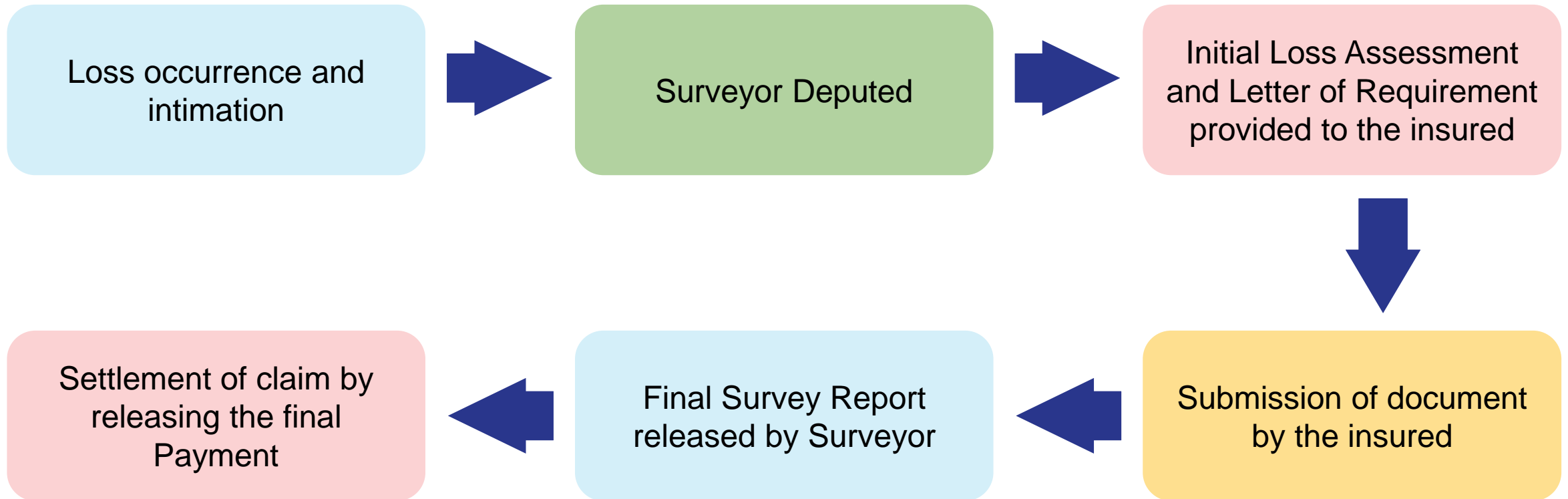
Insurance Claim is of paramount importance, and we are highly proud to have a well-designed claim handling process and team to provide you with a smooth experience.

**We work closely with the insurer on your behalf, to deliver a hassle-free and a satisfying impression.**

## “Converting Intangibles to Tangibles”



# The Procedure in claim settlement is solely managed by us





# Our Clients



# Our Clients

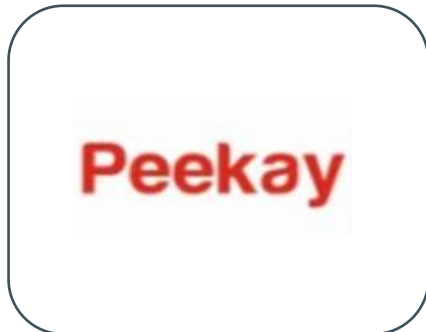
**COASTAL**  
INSURANCE BROKERS



Gawar Construction Limited



# Our Clients



# Major Claims Serviced

INR 80 Cr

- Fire loss in Plastic Manufacturing Unit

INR 23 Cr

- Fire loss in Perfume Manufacturing Unit

INR 21 Cr

- Fire loss in Paper Manufacturing Unit

INR 12 Cr

- Fire loss in Project policy (EAR)

INR 8 Cr

- AOG loss under Road operational risk (Fire)

INR 5 Cr

- AOG peril loss under Road Project ( CAR)

# Major Claims Serviced

INR 5 Cr

- AOG loss in Hydro Power Project (CAR)

INR 4 Cr

- AOG loss under Road operational policy ( Fire)

INR 3 Cr

- Fire loss in Rice Mill

INR 2.6 Cr

- Workmen Compensation Policy (Infra project)

INR 2 Cr

- AOG peril loss in Hydro Power Plant (IAR)

INR 2 Cr

- CGL Liability claim Auto Parts Manufacturing Company



# Thank You

## Contact Us

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